

OPERITEL COMPANY INFORMATION



LearnFlex™
is the perfect fit for Learning Management

MISSION

Operitel is committed to supporting organizations in the acquisition, creation, and transfer of information and knowledge - the essential ingredients for learning in a rapidly changing global economy.

ABOUT US

Since 2001, Operitel Corporation has built and continues to develop the award winning LearnFlex™ learning management system (LMS). As new methods of online learning evolve, the key to successful implementation and adoption is the support of an advanced technological infrastructure to manage the relationship between learners and content. This is the role of LearnFlex™, a fourth generation learning management system that supports organizations in the acquisition, creation, and transfer of information and knowledge – the essential ingredients for learning in a rapidly changing global economy. LearnFlex™ registers, tracks, manages and reports on all aspects of training and professional development in an organization.

LearnFlex™ provides administrative capabilities for managing face-to-face, blended, and online learning (both instructor led and self-directed). The application has been architected and designed to deliver a flexible, customizable, and seamlessly integrated operating environment for organizational learning. LearnFlex™ is a mature solution which can successfully automate the learning requirements of any organization, while at the same time, it is simple to use for learners and administrators.

Operitel understands that it is not enough to be able to deliver a major software application, but a successful contractor must be able to manage and deliver the entire process of setting up and implementing online information and reporting systems from beginning to end. Based on our experience, we understand that an effective online learning management system development process involves multiple stages that include planning, project management, business analysis, content development, graphic design, information and interactivity design, application programming services, and quality assurance processes.

Operitel Corporation was named one of Canada's Emerging Growth Companies in the seventh annual PROFIT HOT 50 Ranking. Operitel achieved its rank based on sales growth of 195 percent over the past two years (2004-2005). Operitel Corporation was the recipient of the prestigious 2006 Peterborough Chamber of Commerce Business Excellence "Entrepreneurial Spirit Award – more than 3 years." The Peterborough Business Excellence Awards publicly recognize and honour local businesses that have demonstrated a passion for excellence.

As one of the fastest growing LMS providers in North America, Operitel has been expanding to provide eLearning solutions to a broader, worldwide market. With LearnFlex™'s multi-lingual capabilities and easily configurable settings, it is not surprising that our system, with 100% platform loyalty, is now garnering attention from foreign markets. With offices established in Australia, China and Brazil, Operitel's flagship product can now be seen internationally in the same way that it is recognized in North America: as a complete, flexible and highly available LMS solution.

Operitel is a Microsoft Gold Certified Partner and sells LearnFlex™ both directly to clients as well as through our channel partners who include: Hewlett Packard Corporation, Metafore Corporation, and MotivAction.

OPERITEL CORPORATION EXECUTIVE TEAM

Michael Skinner - President and Chief Executive Officer

Operitel Corporation is one of Canada's fastest growing E-Learning/E-Commerce providers. Mr. Skinner has guided Operitel through the many stages of corporate growth including seed investment, management team assembly, resource training, competitive research, product development, client adoption, product marketing, client support and client retention. Mr. Skinner has also played an integral role in building the consulting services division by establishing Operitel as an Independent Software Vendor for Microsoft, as well as a Microsoft Gold Certified Partner. Michael developed the methodology and standards for rapid web development that are currently used throughout the Operitel Application Engineering Division.

In addition, Mr. Skinner coauthored the Chapter "Changing your LMS from hype to happiness" which has been published in the "Plan to Learn: Case studies in eLearning Project Management" and "eLearning Project Management: Canadian Perspective". Mr. Skinner also coauthored two whitepapers on elearning: Effective Management of Distributed Educational Content and e-Commerce and e-Learning.

Carlos Oliveira - Vice President of Application Development

As the Vice President of Application Development at Operitel Corporation, Mr. Oliveira is responsible for the development, quality, and delivery of all Operitel products and solutions. From a strategic perspective, Mr. Oliveira enhances the technology direction of Operitel by working closely with the product development team to design and execute enterprise applications. Mr. Oliveira joined the organization in 2001 as a Software Engineer and has served in a variety of application development and management roles. Mr. Oliveira has been primarily responsible for the engineering of the LearnFlex™ Learning Management System. The LearnFlex™ application delivers scalable learning solutions to meet the demand requirements of today's Learning Enterprise.

Jason Stimers - Controller/Business Manager

As Business Manager of Operitel Corporation, Mr. Stimers is responsible for the management of all aspects of the office including coordinating with the CFO with regards to cash flow, financial projections, cost per resources calculations and efficiency tracking. Mr. Stimers is also responsible for developing Human Resource policies including overtime calculations, bonus plans, sick days and all aspects of payroll. As well, Mr. Stimers is responsible for managing all of the human resources and financial needs of the entire organization.



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